2015-16 Election Cycle



March 2017

## Wall Street Money in Washington

## 2015-2016 Campaign and Lobby Spending by the Financial Sector

The financial sector is by far the largest source of campaign contributions to federal candidates and parties, and the third largest spender on lobbying. In the 2015-16 election cycle, Wall Street banks and financial interests reported spending over \$2.0 billion to influence decision-making in Washington. That total – of officially reported expenditures on campaign contributions and lobbying – comes to more than \$2.7 million a day. It also works out to over \$3.7 million per member of Congress. A total of 460 financial sector companies and trade associations spent at least \$500,000 each during this period.

Since 2008, financial industry spending has increased to levels even higher than they were before the financial crisis, and the spending in this cycle is the highest yet. This continued high level of spending reflects the ongoing battle to reshape the financial system and the industry's persistent efforts to roll back financial reforms, to weaken implementing regulations, and to forestall further proposals for change.

### **Highlights of Findings**

**Campaign Contributions.** Individuals and entities associated with the financial sector reported making **\$1,103,601,190** in contributions to federal candidates for office and their leadership PACs during this election cycle (2015-16) as reported February 8, 2017.<sup>2</sup> The financial sector's contributions were almost twice that of any other specific business sector identified in the Center for Responsive Politics data. Of the \$586,884,014 in party-coded contributions by PACs and individuals associated with finance, 55% went to Republicans and 45% went to Democrats.

<sup>1</sup> Officially reported expenditures on campaign contributions reported February 8, 2017 and lobbying reported through December 31, 2016 totaled \$2,001,550,454.

<sup>&</sup>lt;sup>2</sup> Contributions from the larger FIRE (Finance, Insurance, Real Estate) industry sector in 2015-16 (only to candidates, not to their leadership PACs) were \$1,069,266,928 (as reported February 8, 2017). Of this total, \$295,614,636 went to Presidential campaigns and outside groups focused on the presidential race, with 40.4% percent of that amount going to Democratic candidates and 59.5% to Republican candidates.

**Lobbying.** The financial industry reported spending a total of **\$897,949,264** on lobbying in 2015 and 2016.<sup>3</sup> This puts the sector in third place, behind the Health sector, which spent \$1,022,907,176 and a category of "Miscellaneous Business" companies and trade associations, which spent \$1,018,968,946. The Miscellaneous Business category includes groups, such as the US Chamber of Commerce (\$218,097,105 total expenditures), that also do a significant amount of lobbying on financial issues.

In calendar year 2015, there were 2,159 registered lobbyists working for the financial sector, and in calendar year 2016, there were 2,019.

**Big Spenders.** The 20 companies and trade associations in the financial sector with the highest level of combined spending on lobbying and contributions (from their PACs and employees) were:

- National Association of Realtors (NAR) \$118,622,462
- Renaissance Technologies \$53,479,983
- Paloma Partners \$41,334,000
- Elliott Management \$28,020,354
- American Bankers Association (ABA) \$25,750,687
- Bloomberg LP \$25,528,952
- Soros Fund Management \$24,642,840
- Pritzker Group \$23,668,814
- Prudential Financial \$19,021,920
- Securities Industry & Financial Market Association (SIFMA) \$16,006,600
- Starr Companies \$15,316,251
- Stephens Group \$15,193,306
- Citadel LLC \$14,846,004
- Wells Fargo \$14,755,343
- Citigroup Inc \$13,676,918
- Hendricks Holding Co \$13,499,525
- MetLife Inc \$13,196,824
- New York Life Insurance \$12,792,478
- Goldman Sachs \$12,414,029
- Investment Company Institute (ICI) \$12,382,079

<sup>&</sup>lt;sup>3</sup> During the same period, the larger FIRE industry sector spent \$978,604,922 on lobbying.

**Congressional Recipients.** Sitting Members of Congress and those elected to Congress in November 2016 (a total of 592 Senators and Representatives) received contributions to their campaign committees and leadership PACs totaling **\$243,226,287** in 2015-16 from the financial sector. The top five Senate and House recipients were:

- Senator Marco Rubio (R-FL) \$8,687,969
- Senator Ted Cruz (R-TX) \$5,482,011
- Senator Charles E Schumer (D-NY) \$5,345,563
- Senator Rob Portman (R-OH) \$4,158,259
- Senator Pat Toomey (R-PA) \$3,918,262
- Representative Paul Ryan (R-WI) \$5,727,069
- Representative Kevin McCarthy (R-CA) \$3,397,980
- Representative Patrick Murphy (D-FL) \$2,218,697
- Representative Joe Heck (R-NV) \$2,167,660
- Representative Chris Van Hollen (D-MD) \$2,149,471

### Methodology

This report draws on the work of the Center for Responsive Politics (CRP), which tracks and categorizes campaign contributions and lobbying expenditures, as reported to the Federal Elections Commission (FEC) and the Senate Office of Public Records, respectively. Companies and trade associations often report this information many months late; this report includes lobbying data for all of 2015 and 2016, and all contribution data for the 2015-16 election cycle reported as of February 8, 2017.

Contribution and lobbying amounts cover individuals and organizations associated with either of two categories:

- FIRE Sector, which includes all of the Finance, Insurance, and Real Estate
  industries. "Finance" comprises Commercial Banks, Savings & Loans, Credit
  Unions, Finance/Credit Companies, Securities and Investment Firms,
  Accountants, and Miscellaneous Finance. This is the way that CRP and most
  analyses relying on CRP data ordinarily categorize contributions and lobbying.
- Financial Sector, which includes all of the above except companies whose primary business is health insurance (and hence have little or no involvement in finance), making this category closer to what is generally understood by the term "Finance." CRP made it possible for us to analyze some, but not all, data for this more precisely defined segment. We have used the Financial Sector data whenever possible in order to provide a more accurate picture of spending by financial interests than is otherwise available.

Both the FIRE and Financial Sector categories *exclude* some trade associations and firms that in fact have very substantial financial interests, and lobby on issues connected to those financial interests. For example, the US Chamber of Commerce lobbies extensively on financial issues, and the National Auto Dealers Association (NADA) lobbies on policy regarding auto loans. We include these entities separately where we can, though they are not included in the FIRE or Financial Sector totals.

Also, of course, not included in these totals is the so-called "dark money" contributed to nonprofits that engage in political advocacy in their own right but do not have to report their donors. The total amount of unreported dark-money spending is widely believed to be at least as great as reported spending.<sup>4</sup>

The lobbying amounts reflect only the expenditures for registered lobbyists. They do not include the (often quite significant) additional money spent for essential contributory research and support staff who are not lobbyists, for people who do work that plain English would call lobbying but is not officially *registered* lobbying, nor for other activities financial firms engage in to influence regulators and legislators like communications, advertising, contracting for outside research, and filing lawsuits.<sup>5</sup>

"Boehner joins the not-quite-a-lobbyist ranks," by Emma Baccellieri and Soo Rin Kim, Center for Responsive Politics, September 21, 2016. <a href="https://www.opensecrets.org/news/2016/09/boehner-joins-the-not-quite-a-lobbyist-ranks/">https://www.opensecrets.org/news/2016/09/boehner-joins-the-not-quite-a-lobbyist-ranks/</a>

"... Advocating for legislation via electronic communications, think tank support, social media and survey research often overlaps significantly with old-school lobbying — and much, if not most, of that goes unreported.

"There are too many people doing this job and not registering," [Paul] Miller [president of the National Institute for Lobbying and Ethics] said.

Using a broad definition of shadow lobbying that includes the above activities, "there can be maybe twice or three times" the industry-reported 2015 revenue of \$3.2 billion, [James] Thurber [founder and former director of the Center for Congressional and Presidential Studies at American University] said. ..."

"Where Have All the Lobbyists Gone? On paper, the influence-peddling business is drying up. But lobbying money is flooding into Washington, DC, like never before. What's going on?" by Lee Fang, *The Nation*, February 19, 2014. <a href="http://www.thenation.com/article/178460/shadow-lobbying-complex">http://www.thenation.com/article/178460/shadow-lobbying-complex</a>

"... While the official figure puts the annual spending on lobbying at \$3.2 billion in 2013, Thurber estimates that the industry brings in more than \$9 billion a year. ..."

For information about who is required to register as lobbyists and report their activities, see: <a href="http://lobbyingdisclosure.house.gov/amended">http://lobbyingdisclosure.house.gov/amended</a> lda guide.html

<sup>&</sup>lt;sup>4</sup> "Secret Money Fueling a Flood of Political Ads," by Nicholas Confessore, New York Times, October 10, 2014. http://www.nytimes.com/2014/10/11/us/politics/ads-paid-for-by-secret-money-flood-the-midterm-elections.html
The Center for Responsive Politics finds that \$183.67 million in dark money was reported in the 2015-16 election cycle (as reported February 17, 2017). This compares to the total of \$177.72 million in all of the 2013-14 cycle and \$308.69 million in \$2011-12. Because non-profit organizations are only required to report part of their political spending to the FEC and are not required to report their spending for the year to the IRS until the following April, the total for 2015-16 will be revised upward later in 2017. https://www.opensecrets.org/dark-money/basics?range=tot#outside-spending (graph)

<sup>&</sup>lt;sup>5</sup> For example, see:

# Wall Street Money in Washington 2015-16

## **Table of Contents**

6	Financial Sector Campaign Contributions and Lobbying Expenditures
7	Financial Sector Campaign Contributions and Lobbying Expenditures (2000-2016)
8	50 Highest-spending Companies and Trade Associations
12	Lobbying by Economic Sector
13	Financial Sector Lobbying by Industry Segment
14	Number of Financial Sector Lobbyists (1998-2016)
15	Total Contributions from People and Organizations Associated with Financial Sector
16	Campaign Contributions by Economic Sector
17	FIRE Sector Contributions and Top Recipients by Industry Segment
18	Total Financial Sector Contributions to House and Senate candidates
20	FIRE Sector Contributions by Industry Segment to Members of Senate Banking Committee
21	FIRE Sector Contributions by Industry Segment to Members of House Financial Services Committee
22	Top Senate Recipients of Financial Sector Contributions
26	Top House Recipients of Financial Sector Contributions
28	Average Financial Sector Contribution to Members of Important Committees
30	Conspicuous Contributions from Companies to Lawmakers
32	Total Financial Sector Campaign Contributions to Federal Candidates (1990-2016)
33	Financial Sector Contributions to Federal Candidates by Party (1990-2016)

### **Overall Financial Sector Expenditures**

# Financial Sector Campaign Contributions and Lobbying Expenditures

**Financial Sector Contributions** 

\$1,103,601,190

2015–16 Election Cycle – January 1, 2015 through December 31, 2016

As reported February 8, 2017.

\$897,949,264

Financial Sector Lobbying

Total

\$2,001,550,454

Calendar Years 2015 and 2016

Total per day (731 days):

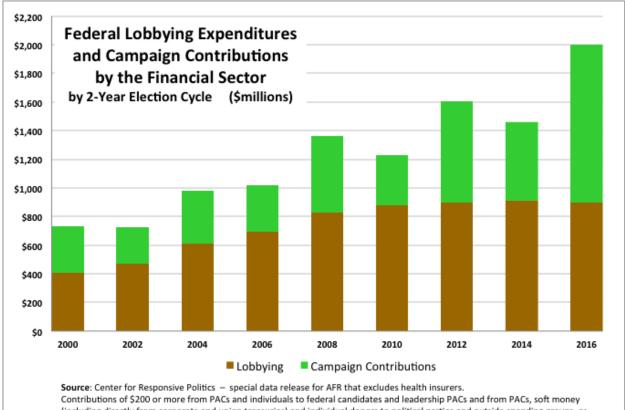
\$2,738,099

Contributions Source: Center for Responsive Politics (CRP) – Special data release for AFR that excludes health insurers.

Contributions of \$200 or more from PACs and individuals to federal candidates and their leadership PACs and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP on February 8, 2016.

**Lobbying Source**: Center for Responsive Politics (CRP) – Special data release for AFR that excludes health insurers. All lobbying expenditures come from the Senate Office of Public Records. Data as reported through December 31, 2016.

For information about who is required to register as lobbyists and report their activities, see: <a href="http://lobbyingdisclosure.house.gov/amended">http://lobbyingdisclosure.house.gov/amended</a> Ida guide.html



(including directly from corporate and union treasuries) and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission through December 31, 2016 (as reported February 8, 2017). Lobbying: Active lobbying in two calendar years as reported to the Senate Office of Public Records.

# The 50 Financial Sector Companies and Trade Associations with the Largest Total Campaign Contributions and Lobbying Expenditures

(for more detail by industry segment, see Appendix A)

Company/Trade Association	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
National Association of Realtors (NAR)	\$16,012,944	\$102,609,518	\$118,622,462
Renaissance Technologies	\$52,559,983	\$920,000	\$53,479,983
Paloma Partners	\$41,334,000	\$0	\$41,334,000
Elliott Management	\$27,510,354	\$510,000	\$28,020,354
American Bankers Association (ABA)	\$3,229,687	\$22,521,000	\$25,750,687
Bloomberg LP	\$24,728,952	\$800,000	\$25,528,952
Soros Fund Management	\$24,642,840	\$0	\$24,642,840
Pritzker Group	\$23,668,814	\$0	\$23,668,814
Prudential Financial	\$1,659,420	\$17,362,500	\$19,021,920
Securities Industry & Financial Market Association (SIFMA)	\$836,600	\$15,170,000	\$16,006,600
Starr Companies	\$15,316,251	\$0	\$15,316,251
Stephens Group	\$15,193,306	\$0	\$15,193,306
Citadel LLC	\$13,786,004	\$1,060,000	\$14,846,004
Wells Fargo	\$3,655,343	\$11,100,000	\$14,755,343
Citigroup Inc	\$2,871,918	\$10,805,000	\$13,676,918
Hendricks Holding Co	\$13,499,525	\$0	\$13,499,525
MetLife Inc	\$2,096,824	\$11,100,000	\$13,196,824
New York Life Insurance	\$3,712,478	\$9,080,000	\$12,792,478
Goldman Sachs	\$5,514,029	\$6,900,000	\$12,414,029
Investment Company Institute (ICI)	\$1,905,702	\$10,476,377	\$12,382,079
Credit Union National Association (CUNA)	\$3,093,204	\$9,162,000	\$12,255,204

Company/Trade Association	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
American Institute of CPAs (AICPA)	\$2,574,814	\$9,420,000	\$11,994,814
Independent Community Bankers of America (ICBA)	\$1,893,682	\$9,710,000	\$11,603,682
Blackstone Group	\$8,965,492	\$2,460,000	\$11,425,492
Northwestern Mutual	\$1,370,963	\$9,450,000	\$10,820,963
American Council of Life Insurers (ACLI)	\$1,283,086	\$9,414,700	\$10,697,786
Financial Services Roundtable (FSR)	\$384,981	\$10,110,000	\$10,494,981
USAA	\$1,815,829	\$8,670,000	\$10,485,829
JPMorgan Chase & Co	\$3,435,735	\$6,510,000	\$9,945,735
Property Casualty Insurers Association of America (PCI)	\$1,151,563	\$8,400,000	\$9,551,563
Massachusetts Mutual Life Insurance	\$2,394,384	\$6,960,000	\$9,354,384
Bank of America	\$4,425,033	\$4,890,000	\$9,315,033
Charles Schwab & Co	\$3,646,071	\$5,260,000	\$8,906,071
Mortgage Bankers Association (MBA)	\$1,937,565	\$6,895,800	\$8,833,365
Nationwide	\$1,434,200	\$7,390,000	\$8,824,200
State Farm Insurance	\$1,245,750	\$7,564,000	\$8,809,750
Managed Funds Association (MFA)	\$340,665	\$8,360,000	\$8,700,665
Mastercard Inc	\$577,070	\$8,120,000	\$8,697,070
Real Estate Roundtable	\$707,250	\$7,831,385	\$8,538,635
Visa Inc	\$830,672	\$7,640,000	\$8,470,672
National Association of Real Estate Investment Trusts (NAREIT)	\$2,161,175	\$6,239,000	\$8,400,175
FMR Corp (parent of Fidelity)	\$1,957,936	\$6,136,000	\$8,093,936
Morgan Stanley	\$3,049,396	\$4,950,000	\$7,999,396
PricewaterhouseCoopers	\$3,518,479	\$4,460,000	\$7,978,479
Deloitte LLP	\$4,290,849	\$3,660,000	\$7,950,849

Company/Trade Association	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
National Multi Housing Council (NMHC)	\$2,698,641	\$5,010,000	\$7,708,641
Ernst & Young	\$3,973,598	\$3,470,000	\$7,443,598
Capital Group Companies	\$3,998,337	\$3,170,000	\$7,168,337
Wilks Brothers	\$7,102,594	\$0	\$7,102,594
National Association of Insurance and Financial Advisors (NAIFA)	\$2,271,200	\$4,763,785	\$7,034,985

Contributions Source: Center for Responsive Politics (CRP) – Special data release for AFR that excludes health insurers.

Contributions of \$200 or more from PACs and individuals to federal candidates and their leadership PACs and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP on February 8, 2017. Contributions from an individual are categorized by her/his employer.

**Lobbying Source**: Center for Responsive Politics (CRP) – Special data release for AFR that excludes health insurers. All lobbying expenditures come from the Senate Office of Public Records. Data as reported through December 31, 2016.

CRP has much more detail on its website about who received these contributions and about which legislation was the focus of the lobbying: <a href="http://www.opensecrets.org">http://www.opensecrets.org</a>

### **Other Influential Trade Associations**

(entities that often lobby on finance issues)

Other Trade Assn	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
US Chamber of Commerce [A] [B]	\$311,071	\$188,680,000	\$218,097,105
National Auto Dealers Association (NADA) [C]	\$3,586,671	\$8,646,398	\$12,233,069
American International Auto Dealers Association (AIADA) [C]	\$0	\$2,155,000	\$2,155,000

**Source**: Center for Responsive Politics <a href="https://www.opensecrets.org/search">https://www.opensecrets.org/search</a>

Contributions of \$200 or more from PACs and individuals to federal candidates and their leadership PACs and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP on February 8, 2017. Contributions from an individual are categorized by her/his employer.

All lobbying expenditures come from the Senate Office of Public Records. Data as reported through December 31, 2016.

#### Notes:

[A] The US Chamber of Commerce lobbies extensively on behalf of the financial sector, and has sometimes been the public face of the financial services industry on crucial banking issues. Since it lobbies on many issues, CRP does not include it in the FIRE or Financial Sector data.

[B] The US Chamber of Commerce Contributions total includes \$29,106,034 of Outside Spending, that is, independent expenditures and electioneering communications.

[C] The National Auto Dealers Association (NADA) and American International Auto Dealers Association (AIADA) often lobby on auto loans.

### **Focus on Lobbying**

## **Lobbying by Economic Sector**

The figures below are for the calendar year and reflect only the expenditures for registered lobbyists. As noted in the opening, these figures exclude all the other expenditures connected with influencing regulators and legislations.

<b>Economic Sector</b>	2015	2016	Total
Health	\$513,323,085	\$509,584,091	\$1,022,907,176
Miscellaneous Business	\$526,821,728	\$492,147,218	\$1,018,968,946
Finance/Insurance/Real Estate (FIRE)	\$487,982,596	\$490,622,326	\$978,604,922
Communications/Electronics	\$385,498,656	\$371,003,936	\$756,502,592
Energy/Natural Resources	\$328,130,620	\$298,582,717	\$626,713,337
Transportation	\$225,528,449	\$224,759,611	\$450,288,060
Other	\$207,758,628	\$195,136,090	\$402,894,718
Ideology/Single-Issue	\$134,845,537	\$128,858,435	\$263,703,972
Agribusiness	\$133,786,278	\$126,242,202	\$260,028,480
Defense	\$129,552,764	\$126,591,498	\$256,144,262
Construction	\$55,227,515	\$52,554,347	\$107,781,862
Labor	\$46,268,609	\$46,455,000	\$92,723,609
Lawyers & Lobbyists	\$19,295,862	\$19,401,478	\$38,697,340

**Source**: Center for Responsive Politics <a href="http://www.opensecrets.org/lobby/top.php?indexType=c&showYear=2016">http://www.opensecrets.org/lobby/top.php?indexType=c&showYear=2016</a>
All lobbying expenditures come from the Senate Office of Public Records. Data through December 31, 2016.

For information on who is required to register as lobbyists and report their activities, see: <a href="http://lobbyingdisclosure.house.gov/amended\_lda\_guide.html">http://lobbyingdisclosure.house.gov/amended\_lda\_guide.html</a>

## **Financial Sector Lobbying by Industry Segment**

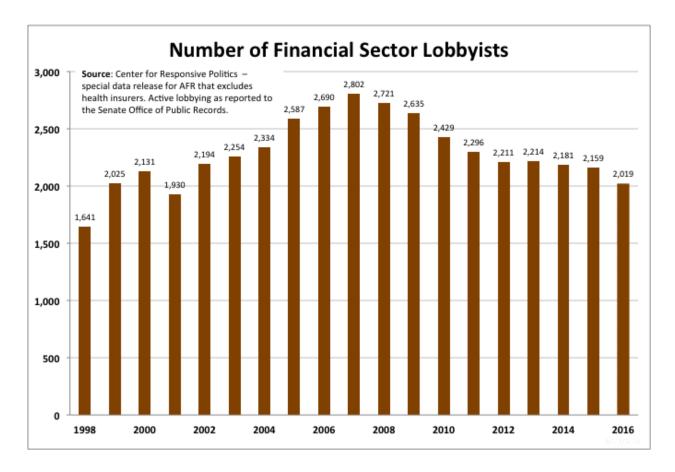
The figures below are for the calendar year and reflect only the expenditures for registered lobbyists. As noted in the opening, these figures exclude all the other expenditures connected with influencing regulators and legislations.

Industry Segment	2015	2016	Total
Insurance (excluding health insurers)	\$116,197,010	\$107,621,137	\$223,818,147
Securities & Investment	\$96,883,863	\$94,997,398	\$191,881,261
Real Estate	\$79,125,327	\$103,743,325	\$182,868,652
Commercial Banks	\$64,252,735	\$59,672,406	\$123,925,141
Finance/Credit Companies	\$33,947,594	\$31,636,323	\$65,583,917
Miscellaneous Finance	\$32,916,268	\$32,515,878	\$65,432,146
Accountants	\$14,980,000	\$12,963,000	\$27,943,000
Credit Unions	\$7,356,000	\$7,376,000	\$14,732,000
Savings & Loans	\$710,000	\$1,055,000	\$1,765,000
Total	\$446,368,797	\$451,580,467	\$897,949,264

**Source**: Center for Responsive Politics – Special data release for AFR that excludes health insurers.

All lobbying expenditures come from the Senate Office of Public Records. Data through December 31, 2016.

For information on who is required to register as lobbyists and report their activities, see: <a href="http://lobbyingdisclosure.house.gov/amended">http://lobbyingdisclosure.house.gov/amended</a> Ida guide.html



In recent years, as the legal consequences for lobbyists who misreport their activities have grown more severe, the number of lobbyists officially registering has declined. The actual number is probably much higher. Research analysts and support staff are also not considered lobbyists. For more background on this topic, see the discussion above and this article:

"Registered lobbyists are mostly compliant – but what about the unregistered ones?" by Ryan Sibley, Sunlight Foundation, June 2, 2014. <a href="http://sunlightfoundation.com/blog/2014/06/02/gao-on-lobbying-reporting/">http://sunlightfoundation.com/blog/2014/06/02/gao-on-lobbying-reporting/</a>

### **Focus on Campaign Contributions**

# Total Campaign Contributions from People and Organizations Associated with the Financial Sector 2015–16 Election Cycle

Total Financial Sector Contributions	\$1,201,417,199	
Contributions from Individuals	\$573,244,880	
Contributions from PACs	\$114,905,733	
Contributions from Soft/Outside Money	\$513,266,586	
Financial Sector Contributions from Individuals and PACs	\$688,150,613	
PAC/Individual Donations to Democrats	\$262,486,303	45%
PAC/Individual Donations to Republicans	\$324,184,841	55%

**Source**: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP on February 8, 2017. Contributions from an individual are categorized by the industry of her/his employer.

## Campaign Contributions by Economic Sector 2015–16 Election Cycle

Rank	Sector	Amount	Dems	Repubs
1	Finance/Insurance/Real Estate (FIRE)	\$1,069,266,928	45.0%	54.7%
2	Other	\$708,773,465	57.8%	41.7%
3	Ideology/Single-Issue	\$563,769,637	61.0%	38.8%
4	Miscellaneous Business	\$460,528,423	44.2%	55.5%
5	Communications/Electronics	\$295,496,210	68.8%	30.8%
6	Health	\$266,124,599	51.2%	48.5%
7	Lawyers & Lobbyists	\$236,147,440	70.2%	29.5%
8	Labor	\$195,226,901	86.4%	13.4%
9	Energy/Natural Resources	\$168,439,141	20.0%	79.9%
10	Agribusiness	\$106,800,039	25.6%	73.8%
11	Construction	\$104,045,585	32.2%	67.5%
12	Transportation	\$86,633,184	29.0%	70.8%
13	Defense	\$28,847,761	39.3%	60.4%

**Source**: Center for Responsive Politics <a href="http://www.opensecrets.org/industries/">http://www.opensecrets.org/industries/</a>

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission as of February 8, 2017. Contributions from an individual are categorized by the industry of her/his employer.

Percentages donated to Democrats and Republicans are based solely on contributions to candidates and parties. Independent expenditures and electioneering communications are not reflected in the breakdown by party.

## **Total Contributions from FIRE Sector by Industry Segment** and Top Recipients

### 2015-16 Election Cycle

Industry Segment	Total from Industry Segment	Dem Pct	GOP Pct	Top Recipient	Notes
Securities/ Investments	\$55,133,942	35%	65%	Marco Rubio (R-Fla)	Presidential candidate
Real Estate	\$49,783,602	37%	63%	Marco Rubio (R-Fla)	Presidential candidate
Insurance	\$38,323,574	34%	66%	Paul Ryan (R-Wis)	Speaker of the House of Representatives
Commercial Banks	\$19,674,177	26%	74%	Pat Toomey (R-Pa)	Serves on Senate Banking Committee
Miscellaneous Finance	\$16,820,976	31%	69%	Marco Rubio (R-Fla)	Presidential candidate
Accountants	\$12,829,395	36%	64%	Ted Cruz (R-Texas)	Presidential candidate
Finance/Credit	\$6,562,502	33%	67%	Charles E Schumer (D-NY)	Now Senate Minority Leader

**Source**: Center for Responsive Politics http://www.opensecrets.org/industries/mems.php Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly

from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the

Federal Election Commission as of February 8, 2017.

### **Focus on Campaign Contributions to Members of Congress**

## Congressional Recipients of Contributions from the Financial Sector (Excluding Health Insurers)

2015-16 Election Cycle

	Total	To Candidate Committees	To Leader- ship PACs					
Financial Sector to Members of the 114 <sup>th</sup> Congress (2015-16)								
Finance to Representatives, 114 <sup>th</sup> Congress	\$139,700,363	\$121,970,063	\$17,730,300	433 Members of the House of Representatives				
Finance to Senators, 114 <sup>th</sup> Congress	\$88,606,080	\$73,521,752	\$15,084,328	100 Members of the Senate				
Total to 114 <sup>th</sup> Congress	\$228,306,443	\$195,491,815	\$32,814,628	433 Representatives and 100 Senators				
Financial Sector to Winne	rs of the Nove	mber 2016 Elec	tion (members	of 115 <sup>th</sup> Congress)				
Finance to Representatives, 115 <sup>th</sup> Congress	\$130,376,575	\$113,913,915	\$16,462,660	434 Members of the House of Representatives				
Finance to Senators, 115 <sup>th</sup> Congress	\$92,005,242	\$77,318,543	\$14,686,699	100 Members of the Senate				
Total to 115 <sup>th</sup> Congress	\$222,381,817	\$191,232,458	\$31,149,359	434 Representatives and 100 Senators				
Financial Sector to Memb	ers of Congres	s in either the 1	.14 <sup>th</sup> or 115 <sup>th</sup>	Congress (or both)				
Finance to Representatives (including 3 elected to the Senate)	\$150,622,803	\$132,800,203	\$17,822,600	488 Representatives				
Finance to Senators (including 3 elected from the House)	\$97,100,561	\$81,816,709	\$15,283,852	107 Senators				
Total (no duplicates)	\$243,226,287	\$210,301,859	\$32,924,428	592 Representatives and Senators				

#### **House of Representatives**

379 House members were re-elected

- 3 Representatives won Senate seats
- 51 Representatives in the 114th Congress did not run for re-election or were defeated
- 55 Representatives were elected to the House for the first time

#### Senate

- 93 Senators were re-elected (or not up for election)
- 3 Representatives won Senate seats
- 4 Senators were elected to the Senate for the first time
- 7 Senators in the 114th Congress did not run for re-election or were defeated

#### **Total**

A total of 475 Senators and Representatives served in both the 114th and 115th Congress.

**Source**: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP on February 8, 2017. Contributions from an individual are categorized by the industry of her/his employer.

# FIRE Sector Contributions by Industry Segment to (Sitting) Members of the Senate Banking, Housing and Urban Affairs Committee

2016 Election Cycle

FIRE Segment	Amount
Securities & Investment	\$18,118,461
Real Estate	\$9,996,809
Insurance	\$7,993,455
Commercial Banks	\$5,422,918
Miscellaneous Finance	\$4,711,271
Hospitals/Nursing Homes	\$3,177,808
Finance/Credit Companies	\$2,293,469
Accountants	\$1,948,024
Home Builders	\$672,716
Credit Unions	\$404,408
Savings & Loans	\$95,278
Total	\$54,834,617

**Source**: Center for Responsive Politics

http://www.opensecrets.org/cmteprofiles/cmterel.php?cmteid=S06&cmte=SBAN&congno=114

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission as of February 1, 2017. Contributions from an individual are categorized by the industry of her/his employer.

# FIRE Sector Contributions by Industry Segment to (Sitting) Members of the House Financial Services Committee

2015-16 Election Cycle

FIRE Segment	Amount
Securities & Investment	\$8,426,280
Insurance	\$7,820,335
Real Estate	\$6,195,714
Commercial Banks	\$4,554,088
Accountants	\$2,351,808
Finance/Credit Companies	\$2,277,892
Miscellaneous Finance	\$1,982,171
Credit Unions	\$666,253
Home Builders	\$591,174
Savings & Loans	\$90,100
Total	\$34,955,815

**Source**: Center for Responsive Politics

http://www.opensecrets.org/cmteprofiles/cmterel.php?cmteid=H05&cmte=HFIN&congno=114

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission as of February 1, 2017. Contributions from an individual are categorized by the industry of her/his employer.

## Top Senate Recipients of Financial Sector Contributions (Members of the 114<sup>th</sup> Congress other than Presidential candidates)

### 2015-16 Election Cycle

Rank	Senators	Notes	Amount
1	Schumer, Charles E (D-NY)	A, B, C	\$5,345,563
2	Portman, Rob (R-OH)	С	\$4,158,259
3	Toomey, Pat (R-PA)	A, C	\$3,918,262
4	Bennet, Michael F (D-CO)	С	\$3,503,139
5	Ayotte, Kelly (R-NH)	С	\$3,116,838
6	Johnson, Ron (R-WI)	С	\$2,349,685
7	Burr, Richard (R-NC)	С	\$2,229,601
8	Crapo, Mike (R-ID)	A, C	\$2,129,512
9	McCain, John (R-AZ)	С	\$2,018,789
10	Wyden, Ron (D-OR)	С	\$1,972,937

A = Member of the Senate Banking Committee.

**Source**: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

B = Member of party leadership.

C = Member up for re-election in this election cycle.

D = Member who ran in special election in this election cycle.

E = Member who ran for the presidency this cycle.

# Top Senate Recipients of Financial Sector Contributions (Members of the 114<sup>th</sup> Congress who ran for President)

### 2015-16 Election Cycle

Rank	Senators	Notes	Amount
1	Rubio, Marco (R-FL)	C, E	\$8,687,969
2	Cruz, Ted (R-TX)	E	\$5,482,011
3	Sanders, Bernie (D-VT)	E	\$2,822,308

A = Member of the Senate Banking Committee.

B = Member of party leadership.

C = Member up for re-election in this election cycle.

D = Member who ran in special election in this election cycle.

E = Member who ran for the presidency this cycle.

Source: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

### **Top Senate Recipients of Financial Sector Contributions**

(Members Elected to the 115<sup>th</sup> Congress other than Presidential candidates)

### 2015-16 Election Cycle

Rank	Senators	Notes	Amount
1	Schumer, Charles E (D-NY)	В,С	\$5,345,563
2	Portman, Rob (R-OH)	С	\$4,158,259
3	Toomey, Pat (R-PA)	A, C	\$3,918,262
4	Bennet, Michael F (D-CO)	С	\$3,503,139
5	Johnson, Ron (R-WI)	С	\$2,349,685
6	Burr, Richard (R-NC)	С	\$2,229,601
7	Van Hollen, Chris (D-MD)	A, C	\$2,149,471
8	Crapo, Mike (R-ID)	A, C	\$2,129,512
9	McCain, John (R-AZ)	С	\$2,018,789
10	Wyden, Ron (D-OR)	С	\$1,972,937

A = Member of the Senate Banking Committee.

**Source**: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

B = Member of party leadership.

C = Member up for re-election in this election cycle.

D = Member who ran in special election in this election cycle.

E = Member who ran for the presidency this cycle.

## Top Senate Recipients of Financial Sector Contributions (Members Elected to the 115<sup>th</sup> Congress other than Presidential candidates)

### 2015-16 Election Cycle

Rank	Senators	Notes	Amount
1	Schumer, Charles E (D-NY)	В,С	\$5,345,563
2	Portman, Rob (R-OH)	С	\$4,158,259
3	Toomey, Pat (R-PA)	A, C	\$3,918,262
4	Bennet, Michael F (D-CO)	С	\$3,503,139
5	Johnson, Ron (R-WI)	С	\$2,349,685
6	Burr, Richard (R-NC)	С	\$2,229,601
7	Van Hollen, Chris (D-MD)	A, C	\$2,149,471
8	Crapo, Mike (R-ID)	A, C	\$2,129,512
9	McCain, John (R-AZ)	С	\$2,018,789
10	Wyden, Ron (D-OR)	С	\$1,972,937

A = Member of the Senate Banking Committee.

Source: Center for Responsive Politics - Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

B = Member of party leadership.

C = Member up for re-election in this election cycle.

D = Member who ran in special election in this election cycle.

E = Member who ran for the presidency this cycle.

# Top House Recipients of Financial Sector Contributions (Members of the 114<sup>th</sup> Congress)

### 2015-16 Election Cycle

Rank	House Members	Notes	Amount
1	Ryan, Paul (R-WI)	В	\$5,727,069
2	McCarthy, Kevin (R-CA)	В	\$3,397,980
3	Murphy, Patrick (D-FL)	С	\$2,218,697
4	Heck, Joe (R-NV)	С	\$2,167,660
5	Van Hollen, Chris (D-MD)	С	\$2,149,471
6	McHenry, Patrick (R-NC)	Α	\$2,051,368
7	Hensarling, Jeb (R-TX)	Α	\$1,863,695
8	Royce, Ed (R-CA)	Α	\$1,693,749
9	Tiberi, Patrick J (R-OH)		\$1,482,832
10	Young, Todd (R-IN)	С	\$1,448,023
11	Dold, Bob (R-IL)		\$1,438,238
12	Crowley, Joseph (D-NY)		\$1,425,973
13	Hoyer, Steny H (D-MD)	В	\$1,421,345
14	Stivers, Steve (R-OH)	Α	\$1,419,270
15	Luetkemeyer, Blaine (R-MO)	Α	\$1,322,244
16	Scalise, Steve (R-LA)	В	\$1,266,691
17	Himes, Jim (D-CT)	Α	\$1,224,235
18	Brady, Kevin (R-TX)		\$1,158,500
19	Roskam, Peter (R-IL)		\$1,059,509
20	Sinema, Kyrsten (D-AZ)	Α	\$1,057,270

A = Member of the House Financial Services Committee.

Source: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

B = Member of party leadership.

C = Member running for the Senate.

# Top House Recipients of Financial Sector Contributions (Members Elected to the 115<sup>th</sup> Congress)

### 2015-16 Election Cycle

Rank	House Members	Notes	Amount
1	Ryan, Paul (R-WI)	В	\$5,727,069
2	McCarthy, Kevin (R-CA)	В	\$3,397,980
3	McHenry, Patrick (R-NC)	Α	\$2,051,368
4	Hensarling, Jeb (R-TX)	Α	\$1,863,695
5	Royce, Ed (R-CA)	Α	\$1,693,749
6	Tiberi, Patrick J (R-OH)		\$1,482,832
7	Crowley, Joseph (D-NY)	В	\$1,425,973
8	Hoyer, Steny H (D-MD)	В	\$1,421,345
9	Stivers, Steve (R-OH)	Α	\$1,419,270
10	Luetkemeyer, Blaine (R-MO)	Α	\$1,322,244
11	Scalise, Steve (R-LA)	В	\$1,266,691
12	Himes, Jim (D-CT)	Α	\$1,224,235
13	Brady, Kevin (R-TX)		\$1,158,500
14	Roskam, Peter (R-IL)		\$1,059,509
15	Sinema, Kyrsten (D-AZ)	Α	\$1,057,270
16	Duffy, Sean P (R-WI)	Α	\$1,023,533
17	Yoder, Kevin (R-KS)		\$1,001,150
18	Paulsen, Erik (R-MN)		\$976,936
19	Rodgers, Cathy McMorris (R-WA)	В	\$969,504
20	Neal, Richard E (D-MA)		\$952,863

A = Member of the House Financial Services Committee.

Source: Center for Responsive Politics – Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

B = Member of party leadership.

C = Member running for the Senate.

## Average Campaign Contributions from the Financial Sector to Sitting Members of the Banking / Financial Committees

(Members of the 114<sup>th</sup> Congress)

### 2015-16 Election Cycle

Average Financial Sector Contributions to All House Members	\$324,885
Average Financial Sector Contributions to Members of the House Financial	\$608,418
Services Committee	

Average **Financial Sector** Contributions to All Senators \$895,410

Average **Financial Sector** Contributions to Members of the Senate Banking \$1,111,334

Committee

**Note**: In this table, members who have left office (or are not receiving any contributions for other reasons) are not counted. Non-voting delegates from the District of Columbia and US Territories are also not included.

All members of the committees during this session are considered members even if they have left the committee (typically because they have been promoted to a more powerful committee) or if they have recently been appointed.

Contributions to members of the Senate usually peak in the years right before election, so contributions to members of the Senate Banking Committee vary depending on the Senate election cycle.

**Source**: Center for Responsive Politics — Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP as of February 8, 2017. Contributions from an individual are categorized by the industry of her/his employer.

## Average Campaign Contributions from the Financial Sector to Members of the Banking / Financial Committees

(Members of the 115<sup>th</sup> Congress)

### 2015-16 Election Cycle

Average <b>Financial Sector</b> Contributions to All House Members  Average <b>Financial Sector</b> Contributions to Members of the House Financial  Services Committee	\$300,407 \$587,146
Average <b>Financial Sector</b> Contributions to All Senators  Average <b>Financial Sector</b> Contributions to Members of the Senate Banking  Committee	\$920,052 \$907,580

**Note**: In this table, members who have left office (or are not receiving any contributions for other reasons) are not counted. Non-voting delegates from the District of Columbia and US Territories are also not included.

All members of the committees during this session are considered members even if they have left the committee (typically because they have been promoted to a more powerful committee) or if they have recently been appointed.

Contributions to members of the Senate usually peak in the years right before election, so contributions to members of the Senate Banking Committee vary depending on the Senate election cycle.

**Source**: Center for Responsive Politics — Special data release for AFR that excludes health insurers and includes contributions to leadership PACs.

Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, released by the Federal Election Commission and reported by CRP as of February 8, 2017. Contributions from an individual are categorized by the industry of her/his employer.

# Conspicuous Contributions by Financial Companies 2015–16 Election Cycle

Lawmakers whose contributions from a single financial sector company were at least double those received from any other company.

Member	ST	Organization	Total	Industry Segment
Thom Tillis (R)	NC	Elliott Management	\$123,700	Securities & Investments
Steven Daines (R)	MT	Elliott Management	\$115,600	Securities & Investments
Barbara Comstock (R)	VA	Elliott Management	\$77,613	Securities & Investments
Joe Kennedy III (D)	MA	Crescent Capital Group	\$75,600	Securities & Investments
Elise Stefanik (R)	NY	Elliott Management	\$69,966	Securities & Investments
John Faso (R)	NY	Elliott Management	\$66,850	Securities & Investments
Martha McSally (R)	AZ	Elliott Management	\$66,466	Securities & Investments
Dan Donovan (R)	NY	Elliott Management	\$55,916	Securities & Investments
John Katko (R)	NY	Elliott Management	\$53,216	Securities & Investments
Denise Gitsham (R)	CA	Cerberus Capital Management	\$46,450	Securities & Investments
Lois J Frankel (D)	FL	Blackstone Group	\$40,300	Securities & Investments
Roger Marshall (R)	KS	Nueterra Capital	\$36,800	Securities & Investments
Bobby L Rush (D)	IL	Grosvenor Capital Management	\$32,400	Securities & Investments
Betty McCollum (D)	MN	Heartland Realty Investors	\$26,700	Real Estate
Sanford Bishop (D)	GA	Synovus Financial Corp	\$22,500	Banks
Hector Ferrer (D)	PR	Select Management Resources	\$18,200	Finance/Credit Card
Phil Oliva (R)	NY	Bluff Point Assoc	\$10,800	Securities & Investments
Miranda Allen (I)	KS	Denali Partners LLC	\$5,400	Securities & Investments
Ann Wofford (R)	MA	Gilbert Campbell Real Estate	\$2,700	Real Estate
Kevin Winge (3)	MN	Sun County Management	\$2,500	Real Estate
Corry Westbrook (D)	FL	Schooner Capital	\$2,400	Securities & Investments

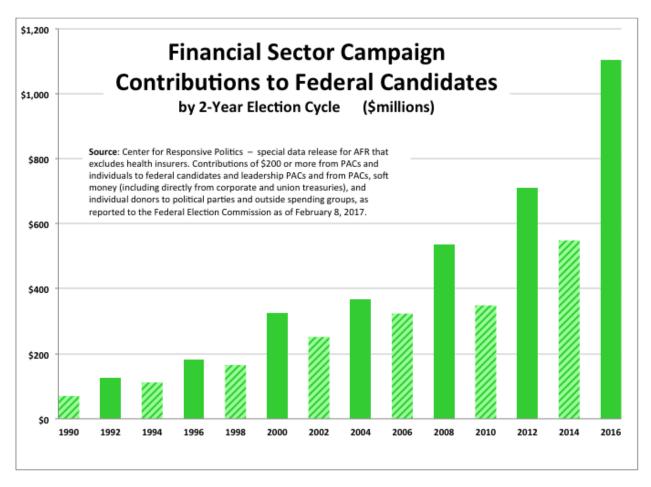
**Source**: Center for Responsive Politics <a href="http://www.opensecrets.org/resources/learn/anomalies.php?cycle=2016&type=D">http://www.opensecrets.org/resources/learn/anomalies.php?cycle=2016&type=D</a> Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission as of February 1, 2017.

## Conspicuous FIRE Industry Contributions 2015–16 Election Cycle

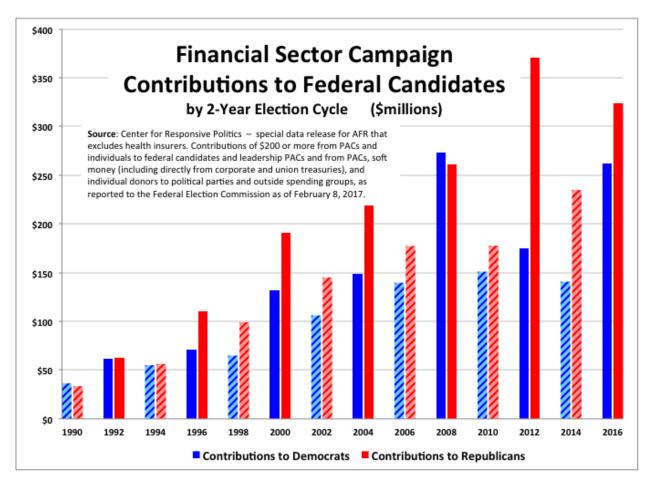
Lawmakers whose contributions from an industry segment of the financial sector were at least double those received from any other category of companies.

Member	State	Industry
Ro Khanna (D)	CA	Securities & Investment
John B Larson (D)	СТ	Insurance
Stephen F Lynch (D)	MA	Real Estate
Seth Moulton (D)	MA	Securities & Investment
Emanuel Cleaver (D)	МО	Insurance
Joyce Beatty (D)	ОН	Insurance

**Source**: Center for Responsive Politics <a href="http://www.opensecrets.org/resources/learn/anomalies.php?cycle=2016&type=1">http://www.opensecrets.org/resources/learn/anomalies.php?cycle=2016&type=1</a> Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission as of February 1, 2017.



Financial sector contributions in the two years before a Presidential election (solid bars) are much greater than in other years.



Financial sector contributions in the two years before a Presidential election (solid bars) are much greater than in other years.

### **Appendix A:**

# Detailed Tables of Financial Sector Companies and Trade Associations with \$500,000 or More Total Lobbying Expenditures and Contributions to Federal Candidates

Below are 17 detailed tables showing 460 financial industry companies and trade associations with the largest total amount spent to influence policy in Washington (lobbying expenditures during calendar years 2015 and 2016) and contributions to federal candidates during the 2015–16 election cycle (as reported by February 8, 2017) from employees and PACs. Listed are all companies/associations whose totals are greater than \$500,000. These 460 financial industry companies and trade associations spent a total of \$1,750,488,028 on lobbying and contributions, 83.4% of the total (\$2,099,366,463) from the financial sector.

The tables are divided into categories by the primary affiliation or focus of the companies/trade associations. The companies/trade associations are sorted by the total they spent to influence policy and each set of companies is followed immediately by a list of its associated trade associations.

Appendix B has a list of the most prominent financial trade associations and whom they represent.

All the data in these tables comes from the Center for Responsive Politics.

**Source**: Center for Responsive Politics – Special data release for AFR that includes contributions to leadership PACs. Contributions of \$200 or more from PACs and individuals to federal candidates and from PACs, soft money (including directly from corporate and union treasuries), and individual donors to political parties and outside spending groups, as reported to the Federal Election Commission or the IRS. Contributions from an individual are categorized by her/his employer. All lobbying expenditures come from the Senate Office of Public Records.

Campaign finance totals for the 2015-16 election cycle released by the FEC and reported by CRP as of February 8, 2017 and lobbying data as released by the Senate Office of Public Records through December 31, 2016.

## 176 Securities and Investment Firms

(with total contributions and lobbying expenditures greater than \$500,000)

Securities & Investments	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Renaissance Technologies	\$52,559,983	\$920,000	\$53,479,983
Paloma Partners	\$41,334,000	\$0	\$41,334,000
Elliott Management	\$27,510,354	\$510,000	\$28,020,354
Soros Fund Management	\$24,642,840	\$0	\$24,642,840
Pritzker Group	\$23,668,814	\$0	\$23,668,814
Stephens Group	\$15,193,306	\$0	\$15,193,306
Citadel LLC	\$13,786,004	\$1,060,000	\$14,846,004
Hendricks Holding Co	\$13,499,525	\$0	\$13,499,525
Blackstone Group	\$8,965,492	\$2,460,000	\$11,425,492
Charles Schwab & Co	\$3,646,071	\$5,260,000	\$8,906,071
FMR Corp (parent of Fidelity)	\$1,957,936	\$6,136,000	\$8,093,936
Capital Group Companies	\$3,998,337	\$3,170,000	\$7,168,337
Point72 Asset Management	\$6,881,920	\$0	\$6,881,920
Blackrock Inc	\$1,356,904	\$5,030,000	\$6,386,904
Euclidean Capital	\$6,013,200	\$0	\$6,013,200
Susquehanna International Group	\$5,713,938	\$30,000	\$5,743,938
Access Industries	\$5,733,735	\$0	\$5,733,735
Chartwell Partners	\$5,614,424	\$0	\$5,614,424
Lone Pine Capital	\$5,501,800	\$0	\$5,501,800
Ameriprise Financial	\$401,784	\$5,030,000	\$5,431,784
BLS Investments	\$5,224,700	\$0	\$5,224,700
Vanguard Group	\$444,636	\$4,610,000	\$5,054,636
Oberndorf Enterprises	\$5,038,656	\$0	\$5,038,656
Affiliated Managers Group	\$4,693,927	\$310,000	\$5,003,927
Principal Financial Group	\$329,828	\$4,269,000	\$4,598,828
Grosvenor Capital Management	\$4,558,675	\$0	\$4,558,675

Securities & Investments	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Kleiner, Perkins et al	\$3,811,043	\$640,000	\$4,451,043
TIAA	\$1,145,379	\$3,300,000	\$4,445,379
Tiger Management	\$4,291,296	\$0	\$4,291,296
ICE Group	\$674,182	\$3,504,701	\$4,178,883
UBS AG	\$3,250,358	\$900,000	\$4,150,358
CME Group	\$1,191,667	\$2,890,000	\$4,081,667
Bain Capital	\$3,389,807	\$640,000	\$4,029,807
Franklin Resources	\$2,406,464	\$1,590,000	\$3,996,464
JW Childs Assoc	\$3,952,134	\$0	\$3,952,134
KKR & Co	\$2,564,572	\$1,370,000	\$3,934,572
Credit Suisse Group	\$1,294,847	\$2,610,000	\$3,904,847
Carlyle Group	\$3,854,717	\$0	\$3,854,717
MBF Healthcare Partners	\$3,764,964	\$0	\$3,764,964
Federated Investors Inc	\$1,239,340	\$2,510,000	\$3,749,340
Baupost Group	\$3,564,418	\$110,000	\$3,674,418
MacAndrews & Forbes	\$2,288,235	\$1,240,000	\$3,528,235
Marcus & Millichap	\$3,482,934	\$0	\$3,482,934
Thiel Capital	\$3,288,800	\$0	\$3,288,800
Cerberus Capital Management	\$2,849,950	\$150,000	\$2,999,950
Crow Holdings	\$2,979,039	\$0	\$2,979,039
Depository Trust & Clearing Corp	\$807,222	\$2,100,000	\$2,907,222
State Street Corp	\$334,389	\$2,510,000	\$2,844,389
Bluff Point Assoc	\$2,800,464	\$0	\$2,800,464
Buckley Muething Capital Management	\$2,616,500	\$0	\$2,616,500
Third Point LLC	\$2,584,254	\$0	\$2,584,254
Chicago Board Options Exchange	\$408,889	\$2,155,446	\$2,564,335
Apollo Global Management	\$1,228,039	\$1,280,000	\$2,508,039

	2015–16 Election Cycle	2015 and 2016	+ Lobbying
Bank of New York Mellon	\$568,625	\$1,920,000	\$2,488,625
Windquest Group	\$2,482,157	\$0	\$2,482,157
Duquesne Family Office	\$2,263,112	\$0	\$2,263,112
Harris Assoc	\$2,108,423	\$0	\$2,108,423
AXA	\$615,454	\$1,425,000	\$2,040,454
Anschutz Corp	\$2,013,100	\$0	\$2,013,100
LPL Investment Holdings	\$780,545	\$1,120,000	\$1,900,545
Caxton Alternative Management	\$1,876,825	\$0	\$1,876,825
Research Affiliates LLC	\$1,854,096	\$0	\$1,854,096
Sequoia Capital	\$1,728,726	\$0	\$1,728,726
Bluestem Asset Management	\$1,715,688	\$0	\$1,715,688
Franklin Square Capital Partners	\$235,484	\$1,400,000	\$1,635,484
Lowercase Capital	\$1,617,289	\$0	\$1,617,289
Deutsche Bank AG	\$388,330	\$1,200,000	\$1,588,330
Ziff Brothers Investments	\$1,584,689	\$0	\$1,584,689
Pershing Square Capital Management	\$226,058	\$1,344,000	\$1,570,058
HBJ Investments	\$1,565,914	\$0	\$1,565,914
Welsh, Carson, Anderson & Stowe	\$1,556,520	\$0	\$1,556,520
DE Shaw & Co	\$1,422,303	\$100,000	\$1,522,303
Alliance for Capital Access	\$0	\$1,520,000	\$1,520,000
Oakmont Corp	\$1,480,623	\$0	\$1,480,623
LPL Investment Group	\$1,475,740	\$0	\$1,475,740
Lazard Ltd	\$532,147	\$920,000	\$1,452,147
Centerbridge Partners	\$1,442,275	\$0	\$1,442,275
Hunter Global Investors	\$1,436,604	\$0	\$1,436,604
Satter Investment Management	\$1,404,895	\$0	\$1,404,895
Freeman Spogli & Co	\$1,361,616	\$0	\$1,361,616

Securities & Investments	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
American Funds	\$1,360,875	\$0	\$1,360,875
Arbiter Partners	\$1,354,544	\$0	\$1,354,544
AG Hill Partners	\$1,313,050	\$0	\$1,313,050
Gund Investment Corp	\$1,310,900	\$0	\$1,310,900
Opportunity Finance Network	\$0	\$1,310,000	\$1,310,000
Paulson & Co	\$754,024	\$550,000	\$1,304,024
Oaktree Capital Management	\$711,797	\$560,000	\$1,271,797
Schooner Capital	\$1,185,380	\$0	\$1,185,380
Ares Management	\$223,085	\$950,000	\$1,173,085
Berkshire Group	\$1,171,550	\$0	\$1,171,550
Nomura Holdings	\$164,995	\$970,000	\$1,134,995
Joe Ricketts (formerly of TD Ameritrade)	\$1,102,700	\$0	\$1,102,700
Annaly Capital Management	\$27,120	\$1,075,000	\$1,102,120
Berkshire Partners	\$1,090,818	\$0	\$1,090,818
Power Financial Corp	\$787,822	\$290,000	\$1,077,822
Fireman Capital Partners	\$1,077,200	\$0	\$1,077,200
Fox, Paine & Co	\$1,043,734	\$0	\$1,043,734
Pisces Inc	\$1,043,598	\$0	\$1,043,598
DP Fox Ventures	\$1,041,361	\$0	\$1,041,361
Goldcrest Capital	\$1,010,800	\$0	\$1,010,800
Appaloosa Management	\$1,008,086	\$0	\$1,008,086
Titan Advisors	\$1,004,000	\$0	\$1,004,000
Moore Capital Management	\$1,001,415	\$0	\$1,001,415
Quantum Energy Partners	\$1,000,000	\$0	\$1,000,000
Route One Investment	\$989,573	\$0	\$989,573
Jones Financial Companies	\$400,328	\$540,000	\$940,328
ICAP PLC	\$29,100	\$900,000	\$929,100

Securities & Investments	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Capital Group	\$792,386	\$130,000	\$922,386
Ariel Investments	\$911,760	\$0	\$911,760
Scopia Capital Management	\$911,500	\$0	\$911,500
Deason Capital Services	\$907,400	\$0	\$907,400
Leach Capital	\$890,913	\$0	\$890,913
Mt Vernon Investments	\$889,350	\$0	\$889,350
Quantlab Financial	\$158,961	\$720,000	\$878,961
Great North Star LLC	\$873,946	\$0	\$873,946
Neuberger Berman LLC	\$743,645	\$130,000	\$873,645
Avenue Ventures	\$870,925	\$0	\$870,925
Angelo, Gordon & Co	\$603,586	\$260,000	\$863,586
TD Ameritrade	\$68,011	\$760,000	\$828,011
Prescott Investors	\$815,738	\$0	\$815,738
LetterOne Holdings	\$0	\$810,000	\$810,000
Keystone Inc	\$471,530	\$330,000	\$801,530
Equinox Partners	\$788,667	\$0	\$788,667
Warburg Pincus	\$781,055	\$0	\$781,055
Equity Group Investments	\$773,150	\$0	\$773,150
Catamount Management	\$772,473	\$0	\$772,473
Marathon Asset Management	\$224,997	\$540,000	\$764,997
Guggenheim Partners	\$312,699	\$450,000	\$762,699
Providence Equity Partners	\$749,649	\$0	\$749,649
Sallyport Investments	\$735,285	\$0	\$735,285
Mapleton Investments	\$727,766	\$0	\$727,766
Entrepreneurial Corp Group	\$720,400	\$0	\$720,400
Apollo Investment Management	\$0	\$720,000	\$720,000
Hudson River Trading	\$9,537	\$700,000	\$709,537

BlueMountain Capital Management         \$79,476         \$620,000         \$699,47           Windway Capital         \$693,800         \$0         \$693,80           Deutsche Boerse         \$92,000         \$600,000         \$692,00           Groupe BPCE         \$49,360         \$640,000         \$689,36           Greylock Partners         \$689,230         \$0         \$689,23           National Investment Co         \$688,208         \$0         \$688,20           Nuveen Investments         \$46,090         \$640,000         \$686,09           Impala Asset Management         \$682,749         \$0         \$682,74           Highfields Capital Management         \$653,800         \$0         \$653,80           Evercore Partners         \$646,353         \$0         \$646,35           Fairholme Capital Management         \$635,455         \$0         \$635,45           Bridger Capital Management         \$630,545         \$0         \$631,20           Fiduciary Management Inc         \$630,545         \$0         \$623,69           MSD Capital         \$609,173         \$0         \$609,17
Deutsche Boerse         \$92,000         \$600,000         \$692,00           Groupe BPCE         \$49,360         \$640,000         \$689,36           Greylock Partners         \$689,230         \$0         \$689,23           National Investment Co         \$688,208         \$0         \$688,20           Nuveen Investments         \$46,090         \$640,000         \$686,09           Impala Asset Management         \$682,749         \$0         \$682,74           Highfields Capital Management         \$653,800         \$0         \$653,80           Evercore Partners         \$646,353         \$0         \$646,35           Fairholme Capital Management         \$635,455         \$0         \$635,45           Bridger Capital Management         \$631,200         \$0         \$631,20           Fiduciary Management Inc         \$630,545         \$0         \$630,54           Pretium Partners         \$623,692         \$0         \$623,69
Groupe BPCE         \$49,360         \$640,000         \$689,36           Greylock Partners         \$689,230         \$0         \$689,23           National Investment Co         \$688,208         \$0         \$688,20           Nuveen Investments         \$46,090         \$640,000         \$686,09           Impala Asset Management         \$682,749         \$0         \$682,74           Highfields Capital Management         \$653,800         \$0         \$653,80           Evercore Partners         \$646,353         \$0         \$646,35           Fairholme Capital Management         \$635,455         \$0         \$635,45           Bridger Capital Management         \$631,200         \$0         \$631,20           Fiduciary Management Inc         \$630,545         \$0         \$630,54           Pretium Partners         \$623,692         \$0         \$623,69
Greylock Partners         \$689,230         \$0         \$689,23           National Investment Co         \$688,208         \$0         \$688,20           Nuveen Investments         \$46,090         \$640,000         \$686,09           Impala Asset Management         \$682,749         \$0         \$682,74           Highfields Capital Management         \$653,800         \$0         \$653,80           Evercore Partners         \$646,353         \$0         \$646,35           Fairholme Capital Management         \$635,455         \$0         \$635,45           Bridger Capital Management         \$631,200         \$0         \$631,20           Fiduciary Management Inc         \$630,545         \$0         \$630,54           Pretium Partners         \$623,692         \$0         \$623,69
National Investment Co       \$688,208       \$0       \$688,20         Nuveen Investments       \$46,090       \$640,000       \$686,09         Impala Asset Management       \$682,749       \$0       \$682,74         Highfields Capital Management       \$653,800       \$0       \$653,80         Evercore Partners       \$646,353       \$0       \$646,35         Fairholme Capital Management       \$635,455       \$0       \$635,45         Bridger Capital Management       \$631,200       \$0       \$631,20         Fiduciary Management Inc       \$630,545       \$0       \$630,54         Pretium Partners       \$623,692       \$0       \$623,69
Nuveen Investments         \$46,090         \$640,000         \$686,09           Impala Asset Management         \$682,749         \$0         \$682,74           Highfields Capital Management         \$653,800         \$0         \$653,80           Evercore Partners         \$646,353         \$0         \$646,35           Fairholme Capital Management         \$635,455         \$0         \$635,45           Bridger Capital Management         \$631,200         \$0         \$631,20           Fiduciary Management Inc         \$630,545         \$0         \$630,54           Pretium Partners         \$623,692         \$0         \$623,69
Impala Asset Management       \$682,749       \$0       \$682,74         Highfields Capital Management       \$653,800       \$0       \$653,80         Evercore Partners       \$646,353       \$0       \$646,35         Fairholme Capital Management       \$635,455       \$0       \$635,45         Bridger Capital Management       \$631,200       \$0       \$631,20         Fiduciary Management Inc       \$630,545       \$0       \$630,54         Pretium Partners       \$623,692       \$0       \$623,69
Highfields Capital Management       \$653,800       \$0       \$653,80         Evercore Partners       \$646,353       \$0       \$646,35         Fairholme Capital Management       \$635,455       \$0       \$635,45         Bridger Capital Management       \$631,200       \$0       \$631,20         Fiduciary Management Inc       \$630,545       \$0       \$630,54         Pretium Partners       \$623,692       \$0       \$623,69
Evercore Partners       \$646,353       \$0       \$646,35         Fairholme Capital Management       \$635,455       \$0       \$635,45         Bridger Capital Management       \$631,200       \$0       \$631,20         Fiduciary Management Inc       \$630,545       \$0       \$630,54         Pretium Partners       \$623,692       \$0       \$623,69
Fairholme Capital Management       \$635,455       \$0       \$635,45         Bridger Capital Management       \$631,200       \$0       \$631,20         Fiduciary Management Inc       \$630,545       \$0       \$630,54         Pretium Partners       \$623,692       \$0       \$623,69
Bridger Capital Management       \$631,200       \$0       \$631,20         Fiduciary Management Inc       \$630,545       \$0       \$630,54         Pretium Partners       \$623,692       \$0       \$623,69
Fiduciary Management Inc \$630,545 \$0 \$630,54  Pretium Partners \$623,692 \$0 \$623,692
Pretium Partners \$623,692 \$0 \$623,69
MSD Capital \$609,173 \$0 \$609.17
Y Combinator \$605,142 \$0 \$605,14
Pohlad Companies \$598,667 \$0 \$598,66
Blue Ridge Capital \$592,997 \$0 \$592,99
Central States Funds \$0 \$590,000 \$590,000
Weiss Asset Management \$583,450 \$0 \$583,45
Equidex Inc \$582,995 \$0 \$582,99
Avista Capital Partners \$582,350 \$0 \$582,35
Third Lake Capital \$581,590 \$0 \$581,59
Quarry Capital \$576,100 \$0 \$576,10
Skybridge Capital         \$573,441         \$0         \$573,44
Chrysalis Ventures \$570,800 \$0 \$570,800
Charter Brokerage \$0 \$570,000 \$570,000

Securities & Investments	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Tudor Investment	\$382,008	\$180,000	\$562,008
Kleinheinz Capital Partners	\$558,250	\$0	\$558,250
Invemed Assoc	\$553,997	\$0	\$553,997
Mason Capital Management	\$551,700	\$0	\$551,700
Cowen Group	\$63,726	\$480,000	\$543,726
SV Angel LLC	\$543,442	\$0	\$543,442
GCG Partners	\$541,065	\$0	\$541,065
Energy Capital Partners	\$535,900	\$0	\$535,900
Boston Asset Management Assn	\$0	\$530,000	\$530,000
Privet Fund Management	\$526,920	\$0	\$526,920
Leucadia National	\$525,450	\$0	\$525,450
Perry Capital	\$273,200	\$240,000	\$513,200
Fisher Investments	\$110,334	\$400,000	\$510,334
Two Sigma Investments	\$451,277	\$50,000	\$501,277
Spring Bay Capital	\$500,000	\$0	\$500,000
Total of these 176	\$449,201,046	\$97,479,147	\$546,680,193

## 16 Securities and Investments Trade Associations

Securities and Investments Trade Associations	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
Securities Industry & Financial Market Association (SIFMA)	\$836,600	\$15,170,000	\$16,006,600
Investment Company Institute (ICI)	\$1,905,702	\$10,476,377	\$12,382,079
Managed Funds Association (MFA)	\$340,665	\$8,360,000	\$8,700,665
National Venture Capital Association (NVCA)	\$272,970	\$2,896,000	\$3,168,970
Options Clearing Corp (OCC)	\$113,634	\$3,021,044	\$3,134,678
American Investment Council	\$362,753	\$2,400,000	\$2,762,753
American Benefits Council	\$49,314	\$1,836,408	\$1,885,722
Financial Services Institute (FSI)	\$333,778	\$1,549,152	\$1,882,930
Futures Industry Association (FIA)	\$72,200	\$1,560,000	\$1,632,200
Financial Industry Regulatory Authority (FINRA)	\$40,902	\$1,490,000	\$1,530,902
Small Business Investor Alliance (SBIA)	\$210,250	\$880,000	\$1,090,250
International Swaps & Derivatives Association (ISDA)	\$0	\$908,000	\$908,000
Structured Finance Industry Group (SFIG)	\$0	\$880,000	\$880,000
Wholesale Markets Brokers Association (WMBA)	\$0	\$710,000	\$710,000
Alternative Investment Management Association (AIMA)	\$6,900	\$590,000	\$596,900
Bond Dealers of America (BDA)	\$0	\$562,000	\$562,000
Total of these 16	\$4,545,668	\$53,288,981	\$57,834,649

# **49 Insurance Companies (excluding Health Insurers)** (with total contributions and lobbying expenditures greater than \$500,000)

Insurance	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Prudential Financial	\$1,659,420	\$17,362,500	\$19,021,920
Starr Companies	\$15,316,251	\$0	\$15,316,251
MetLife Inc	\$2,096,824	\$11,100,000	\$13,196,824
New York Life Insurance	\$3,712,478	\$9,080,000	\$12,792,478
Northwestern Mutual	\$1,370,963	\$9,450,000	\$10,820,963
USAA	\$1,815,829	\$8,670,000	\$10,485,829
Massachusetts Mutual Life Insurance	\$2,394,384	\$6,960,000	\$9,354,384
Nationwide	\$1,434,200	\$7,390,000	\$8,824,200
State Farm Insurance	\$1,245,750	\$7,564,000	\$8,809,750
Zurich Financial Services	\$1,153,055	\$5,680,000	\$6,833,055
Allstate Insurance	\$464,842	\$6,320,000	\$6,784,842
Travelers Companies	\$722,275	\$5,910,000	\$6,632,275
Liberty Mutual	\$1,205,395	\$5,350,000	\$6,555,395
Genworth Financial	\$560,941	\$4,912,509	\$5,473,450
Aegon NV	\$0	\$5,160,000	\$5,160,000
Allianz	\$140,692	\$4,900,000	\$5,040,692
Loews Corp	\$569,525	\$4,074,303	\$4,643,828
Primerica Inc	\$288,353	\$4,340,000	\$4,628,353
Guardian Life Insurance	\$389,690	\$3,760,000	\$4,149,690
Hartford Financial Services	\$419,524	\$3,280,000	\$3,699,524
Manulife Financial	\$152,344	\$3,430,000	\$3,582,344
American International Group (AIG)	\$417,442	\$2,560,000	\$2,977,442
Reinsurance Association of America	\$44,508	\$2,850,000	\$2,894,508
Swiss Reinsurance	\$129,354	\$2,750,000	\$2,879,354

Insurance	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Chubb INA	\$257,920	\$2,600,000	\$2,857,920
Lincoln National Corp	\$164,162	\$2,670,000	\$2,834,162
Chubb Corp	\$0	\$2,720,721	\$2,720,721
Lloyd's of London	\$0	\$2,680,000	\$2,680,000
Pacific Mutual Holding	\$754,583	\$1,741,034	\$2,495,617
Marsh & McLennan	\$700,085	\$1,690,000	\$2,390,085
Ace Ltd	\$208,000	\$1,840,000	\$2,048,000
AON PLC	\$553,488	\$1,480,000	\$2,033,488
Assured Guaranty	\$0	\$1,925,000	\$1,925,000
Assurant Inc	\$234,453	\$1,640,000	\$1,874,453
Mutual of Omaha	\$162,845	\$1,640,770	\$1,803,615
Thrivent Financial for Lutherans	\$450,708	\$1,280,000	\$1,730,708
Prudential PLC	\$433,636	\$1,090,000	\$1,523,636
American Fidelity Assurance	\$5,532	\$1,200,000	\$1,205,532
CUNA Mutual Group	\$15,029	\$1,183,751	\$1,198,780
TigerRisk Partners	\$1,135,745	\$0	\$1,135,745
Ambac Financial Group	\$0	\$1,110,000	\$1,110,000
American Financial Group	\$1,035,996	\$0	\$1,035,996
American Family Mutual Insurance	\$122,589	\$900,000	\$1,022,589
Payroll & Insurance Group	\$894,650	\$0	\$894,650
Cincinnati Financial	\$117,727	\$750,000	\$867,727
Self-Insurance Institute of America	\$43,000	\$742,000	\$785,000
Arch Capital Group	\$33,212	\$700,000	\$733,212
Dai-Ichi Life	\$348,936	\$310,000	\$658,936
FGIC Corp	\$0	\$500,000	\$500,000
Total of these 49	\$45,376,335	\$175,246,588	\$220,622,923

**11 Insurance Trade Associations** (with total contributions and lobbying expenditures greater than \$500,000)

Insurance Trade Associations	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
American Council of Life Insurers (ACLI)	\$1,283,086	\$9,414,700	\$10,697,786
Property Casualty Insurers Association of America (PCI)	\$1,151,563	\$8,400,000	\$9,551,563
National Association of Insurance and Financial Advisors (NAIFA)	\$2,271,200	\$4,763,785	\$7,034,985
Association for Advanced Life Underwriting (AALU)	\$952,500	\$4,334,123	\$5,286,623
Independent Insurance Agents & Brokers of America (IIABA)	\$2,129,475	\$2,810,000	\$4,939,475
Council of Insurance Agents & Brokers (CIAB)	\$2,007,829	\$2,698,882	\$4,706,711
National Association of Mutual Insurance Companies (NAMIC)	\$949,500	\$3,200,000	\$4,149,500
American Insurance Association (AIA)	\$184,894	\$2,990,000	\$3,174,894
Association of Bermuda Insurers & Reinsurers	\$0	\$1,070,000	\$1,070,000
Physician Insurers Association of America	\$39,000	\$768,000	\$807,000
Committee of Annuity Insurers	\$0	\$650,000	\$650,000
Total of these 11	\$10,969,047	\$41,099,490	\$52,068,537

**58 Real Estate Companies** (with total contributions and lobbying expenditures greater than \$500,000)

Real Estate	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Wilks Brothers	\$7,102,594	\$0	\$7,102,594
Solil Management	\$5,526,900	\$0	\$5,526,900
GH Palmer Assoc	\$5,475,581	\$0	\$5,475,581
Depot Landmark LLC	\$4,916,853	\$0	\$4,916,853
Related Companies	\$1,611,518	\$1,400,000	\$3,011,518
Westfield Group of Australia	\$605,159	\$1,810,000	\$2,415,159
Woodbranch Investments	\$1,916,086	\$0	\$1,916,086
JMB Realty	\$1,901,678	\$0	\$1,901,678
Empresas Fonalledas	\$22,735	\$1,665,000	\$1,687,735
HJ Kalikow & Co	\$1,411,611	\$0	\$1,411,611
Cushman & Wakefield	\$1,321,508	\$0	\$1,321,508
Artery Capital Group	\$1,316,203	\$0	\$1,316,203
Richman Group	\$1,279,425	\$0	\$1,279,425
Hillwood Development	\$1,215,603	\$0	\$1,215,603
Rudin Management	\$1,200,720	\$0	\$1,200,720
Hoffman Partners	\$1,139,782	\$0	\$1,139,782
Auburn Manor Holding	\$1,074,740	\$0	\$1,074,740
Franklin L Haney Co	\$149,340	\$900,000	\$1,049,340
A Wilsey Properties	\$1,039,614	\$0	\$1,039,614
Glbt Real Estate Mgt	\$1,032,304	\$0	\$1,032,304
Hunt Development Group	\$146,400	\$840,000	\$986,400
Everest Properties	\$979,450	\$0	\$979,450
Kojaian Companies	\$961,288	\$0	\$961,288
Forest City Enterprises	\$788,729	\$170,000	\$958,729
McKinley Inc	\$881,896	\$0	\$881,896

Real Estate	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Enterprise Community Partners	\$8,240	\$872,199	\$880,439
Akonadi Foundation	\$878,561	\$0	\$878,561
PLC Investments	\$843,256	\$0	\$843,256
Emaar USA	\$0	\$840,000	\$840,000
Sagamore Develpment Corp	\$0	\$790,000	\$790,000
Zillow Inc	\$188,725	\$570,000	\$758,725
Realogy Corp	\$756,682	\$0	\$756,682
Vornado Realty Trust	\$456,772	\$291,000	\$747,772
Epoch Properties	\$736,955	\$0	\$736,955
Park Tower Group	\$727,632	\$0	\$727,632
WSJ Properties	\$722,278	\$0	\$722,278
CIM Group	\$0	\$710,000	\$710,000
Western National Group	\$703,400	\$0	\$703,400
Sembler Co	\$680,088	\$0	\$680,088
CBRE Group	\$530,520	\$137,000	\$667,520
Hunt Companies	\$664,676	\$0	\$664,676
MBS Assoc	\$646,316	\$0	\$646,316
Prometheus Real Estate Group	\$644,022	\$0	\$644,022
Mississippi Development Authority	\$0	\$640,000	\$640,000
Irvine Co	\$92,778	\$520,000	\$612,778
Edwards Group	\$611,662	\$0	\$611,662
SL Green Realty	\$148,951	\$450,000	\$598,951
Civitas Capital Group	\$22,195	\$570,000	\$592,195
Freeman Webb Co	\$579,869	\$0	\$579,869
Mack-Cali Realty	\$564,871	\$0	\$564,871
Fidelity National Financial	\$141,322	\$420,000	\$561,322
Weekley Properties	\$554,000	\$0	\$554,000

Real Estate	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Copper Beech Capital	\$551,500	\$0	\$551,500
Ziff Investors Partnership	\$0	\$540,000	\$540,000
Chandi Group USA	\$533,100	\$0	\$533,100
West African Real Estate Holdings	\$0	\$530,000	\$530,000
Scytus LLC	\$512,380	\$0	\$512,380
Tanglewood Property Management	\$500,000	\$0	\$500,000
Total of these 58	\$59,018,468	\$14,665,199	\$73,683,667

**10 Real Estate Trade Associations** (with total contributions and lobbying expenditures greater than \$500,000)

Real Estate Trade Associations	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
National Association of Realtors (NAR)	\$16,012,944	\$102,609,518	\$118,622,462
Real Estate Roundtable	\$707,250	\$7,831,385	\$8,538,635
National Association of Real Estate Investment Trusts (NAREIT)	\$2,161,175	\$6,239,000	\$8,400,175
National Multi Housing Council (NMHC)	\$2,698,641	\$5,010,000	\$7,708,641
National Apartment Association (NAA)	\$1,329,000	\$2,130,000	\$3,459,000
American Resort Development Association (ARDA)	\$1,173,068	\$2,160,000	\$3,333,068
American Land Title Association (ALTA)	\$874,623	\$1,110,000	\$1,984,623
Association of Mortgage Investors (AMI)	\$3,750	\$967,700	\$971,450
Federation of Exchange Accommodators (FEA)	\$109,600	\$770,000	\$879,600
Building Owners & Managers Association (BOMA)	\$59,364	\$634,625	\$693,989
Total of these 10	\$25,129,415	\$129,462,228	\$154,591,643

# **37 Commercial Banks and Bank Holding Companies** (with total contributions and lobbying expenditures greater than \$500,000)

Commercial Banks	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Wells Fargo	\$3,655,343	\$11,100,000	\$14,755,343
Citigroup Inc	\$2,871,918	\$10,805,000	\$13,676,918
Goldman Sachs	\$5,514,029	\$6,900,000	\$12,414,029
JPMorgan Chase & Co	\$3,435,735	\$6,510,000	\$9,945,735
Bank of America	\$4,425,033	\$4,890,000	\$9,315,033
Morgan Stanley	\$3,049,396	\$4,950,000	\$7,999,396
HSBC Holdings	\$414,893	\$6,500,000	\$6,914,893
Beal Financial	\$6,449,735	\$0	\$6,449,735
US Bancorp	\$1,493,046	\$4,430,000	\$5,923,046
Rock Holdings (Quicken Loans)	\$3,477,790	\$2,210,000	\$5,687,790
Ally Financial (formerly GMAC)	\$110,386	\$4,500,000	\$4,610,386
Regions Financial	\$647,236	\$2,533,014	\$3,180,250
Promontory Interfinancial Network	\$137,959	\$2,710,000	\$2,847,959
BB&T Corp	\$516,940	\$2,325,224	\$2,842,164
Fifth Third Bancorp	\$1,209,564	\$1,580,000	\$2,789,564
SunTrust Banks	\$764,940	\$1,774,000	\$2,538,940
Royal Bank of Canada (RBC)	\$472,889	\$1,620,000	\$2,092,889
KeyCorp	\$1,193,720	\$740,000	\$1,933,720
Synovus Financial Corp	\$228,028	\$1,610,000	\$1,838,028
Barclays	\$1,295,434	\$510,000	\$1,805,434
Huntington Bancshares	\$807,574	\$980,721	\$1,788,295
CoBank ACB	\$70,002	\$1,520,000	\$1,590,002
PNC Financial Services	\$1,081,783	\$450,000	\$1,531,783

Commercial Banks	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
TD Bank US Holding Co. (Toronto- Dominion Bank)	\$185,665	\$1,330,000	\$1,515,665
Woodforest Financial Group	\$1,488,828	\$0	\$1,488,828
Bank of Montreal (BMO)	\$137,210	\$1,230,000	\$1,367,210
Royal Bank of Scotland (RBS)	\$274,178	\$900,000	\$1,174,178
Gazprombank	\$0	\$1,150,000	\$1,150,000
Northern Trust	\$158,914	\$980,000	\$1,138,914
Banco Bilbao Vizcaya Argentaria (BBVA)	\$426,552	\$350,000	\$776,552
International Bancshares Corp (IBC Bank)	\$298,800	\$400,000	\$698,800
Popular Inc.	\$11,372	\$650,000	\$661,372
Allen & Co	\$609,660	\$0	\$609,660
1st Financial Bank USA	\$588,039	\$5,382	\$593,421
M&T Bank	\$245,575	\$280,000	\$525,575
New York Private Bank & Trust	\$1,500	\$520,000	\$521,500
Sberbank CIB	\$0	\$500,000	\$500,000
Total for these 37	\$47,749,666	\$89,443,341	\$137,193,007

## **7 Bank Trade Associations**

Bank Trade Associations	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
American Bankers Association (ABA)	\$3,229,687	\$22,521,000	\$25,750,687
Independent Community Bankers of America (ICBA)	\$1,893,682	\$9,710,000	\$11,603,682
Consumer Bankers Association (CBA)	\$385,235	\$6,070,000	\$6,455,235
Electronic Payments Coalition (EPC)	\$0	\$2,880,000	\$2,880,000
The Clearing House (TCH)	\$0	\$2,580,000	\$2,580,000
National Association of Government Guaranteed Lenders (NAGGL)	\$51,619	\$1,150,000	\$1,201,619
Association of Banks in Lebanon (ABL)	\$0	\$1,150,000	\$1,150,000
Total for these 7	\$5,560,223	\$46,061,000	\$51,621,223

# **37 Miscellaneous Finance Companies** (with total contributions and lobbying expenditures greater than \$500,000)

Miscellaneous Finance	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Bloomberg LP	\$24,728,952	\$800,000	\$25,528,952
H&R Block	\$284,192	\$5,390,000	\$5,674,192
Pritzker/Vlock Family Office	\$5,174,400	\$0	\$5,174,400
McGraw Hill Financial (parent of S&P)	\$101,030	\$4,000,000	\$4,101,030
S&P Global	\$456,278	\$3,550,000	\$4,006,278
Fahr LLC (Tom Steyer)	\$3,500,075	\$0	\$3,500,075
Experian	\$816,029	\$2,440,000	\$3,256,029
Nasdaq Inc	\$273,194	\$2,785,688	\$3,058,882
Equifax Inc	\$161,804	\$2,120,000	\$2,281,804
Fremontia LLC	\$2,165,003	\$0	\$2,165,003
Apercen Partners	\$1,877,723	\$0	\$1,877,723
TPG Capital	\$701,862	\$1,020,000	\$1,721,862
Essent US Holdings	\$0	\$1,450,000	\$1,450,000
Ryan LLC	\$970,320	\$320,000	\$1,290,320
Vulcan Inc	\$23,857	\$1,230,000	\$1,253,857
Kaitar Resources	\$1,167,200	\$0	\$1,167,200
Moneygram International	\$38,746	\$1,110,000	\$1,148,746
Hitomi Financial	\$0	\$1,080,000	\$1,080,000
Clarium Capital	\$1,036,400	\$0	\$1,036,400
Trans Union Corp	\$100,944	\$890,000	\$990,944
Promontory Financial Group	\$939,828	\$0	\$939,828
ACA International	\$241,250	\$695,000	\$936,250
US Immigration Fund	\$132,850	\$770,000	\$902,850
Insured Retirement Institute	\$222,950	\$650,000	\$872,950
Church Alliance	\$0	\$840,000	\$840,000

Miscellaneous Finance	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
WageWorks	\$0	\$800,000	\$800,000
Society for Worldwide Interbank Financial Telecommunication (SWIFT)	\$0	\$713,000	\$713,000
Fair Isaac Corp	\$0	\$680,000	\$680,000
Dun & Bradstreet	\$35,974	\$620,000	\$655,974
Financial Executives International	\$0	\$603,343	\$603,343
Manchester Financial Group	\$597,107	\$0	\$597,107
Intersections Inc	\$0	\$545,000	\$545,000
CoreLogic Inc.	\$46,499	\$480,000	\$526,499
New Vernon Capital	\$514,550	\$0	\$514,550
VantageScore Solutions	\$0	\$510,000	\$510,000
Nest Investments	\$0	\$510,000	\$510,000
Lifelock Inc	\$0	\$500,000	\$500,000
Total of these 37	\$46,309,017	\$37,102,031	\$83,411,048

## **5 Miscellaneous Finance Trade Associations**

Miscellaneous Finance Trade Associations	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Financial Services Roundtable (FSR)	\$384,981	\$10,110,000	\$10,494,981
Financial Services Forum	\$8,633	\$2,850,000	\$2,858,633
American Society of Pension Professionals & Actuaries (ASPPA)	\$122,900	\$1,719,067	\$1,841,967
ESOP Association	\$207,890	\$465,486	\$673,376
Network Branded Prepaid Card Association (NBPCA)	\$0	\$665,000	\$665,000
Total of these 5	\$724,404	\$15,809,553	\$16,533,957

# **27 Finance and Credit Card Companies** (with total contributions and lobbying expenditures greater than \$500,000)

Finance	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
Mastercard Inc	\$577,070	\$8,120,000	\$8,697,070
Visa Inc	\$830,672	\$7,640,000	\$8,470,672
CIT Group	\$352,313	\$4,530,000	\$4,882,313
Capital One Financial	\$1,285,247	\$3,480,400	\$4,765,647
Navient Corp	\$286,401	\$4,435,000	\$4,721,401
Discover Financial Services	\$289,673	\$4,100,000	\$4,389,673
American Express	\$951,654	\$3,070,000	\$4,021,654
Voya Financial (formerly ING US)	\$232,097	\$1,890,000	\$2,122,097
BGC Partners	\$1,741,068	\$0	\$1,741,068
Western Union	\$28,489	\$1,680,000	\$1,708,489
NelNet Inc	\$162,587	\$1,300,000	\$1,462,587
CashNet USA	\$0	\$1,222,000	\$1,222,000
Synchrony Financial	\$100,942	\$1,080,000	\$1,180,942
JLL Partners [ACE Cash Express]	\$137,930	\$1,010,000	\$1,147,930
SLM Corp (Sallie Mae)	\$111,890	\$770,000	\$881,890
Amscot Financial	\$235,933	\$640,000	\$875,933
Select Management Resources	\$784,500	\$0	\$784,500
Ceannate Corp	\$28,800	\$750,000	\$778,800
GE Capital	\$249,050	\$440,000	\$689,050
Grupo Salinas/Elektra [Advance America Cash Advance Centers]	\$193,258	\$480,000	\$673,258
College Loan Corp	\$654,571	\$0	\$654,571
Elevate	\$52,041	\$590,000	\$642,041
IMF Bentham	\$0	\$635,000	\$635,000
Moody's Corp	\$37,340	\$590,000	\$627,340
Woodbridge Structured Funding	\$613,600	\$0	\$613,600

Finance	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
Cash America International [Enova]	\$0	\$510,000	\$510,000
Green Dot Corp	\$25,068	\$480,000	\$505,068
Total of these 27	\$9,962,194	\$49,442,400	\$59,404,594

## 7 Finance and Credit Card Trade Associations

Finance and Credit Card Trade Associations	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
Consumer Data Industry Association (CDIA)	\$250	\$2,330,000	\$2,330,250
Community Financial Services Association (CFSA)	\$159,250	\$2,070,000	\$2,229,250
Online Lenders Alliance (OLA)	\$132,000	\$2,010,000	\$2,142,000
American Financial Services Association (AFSA)	\$1,033,381	\$970,000	\$2,003,381
National Installment Lenders Association (NILA)	\$54,500	\$802,500	\$857,000
Online Consumers Network	\$0	\$600,000	\$600,000
Ad Hoc Coalition for Fair Access to Credit	\$0	\$530,000	\$530,000
Total of these 7	\$1,379,381	\$9,312,500	\$10,691,881

**6 Accounting Firms** (with total contributions and lobbying expenditures greater than \$500,000)

Accounting	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
PricewaterhouseCoopers	\$3,518,479	\$4,460,000	\$7,978,479
Deloitte LLP	\$4,290,849	\$3,660,000	\$7,950,849
Ernst & Young	\$3,973,598	\$3,470,000	\$7,443,598
KPMG LLP	\$2,309,605	\$3,090,000	\$5,399,605
Grant Thornton LLP	\$805,606	\$890,000	\$1,695,606
CohnReznick LLP	\$91,914	\$750,000	\$841,914
Total of these 6	\$14,990,051	\$16,320,000	\$31,310,051

**3 Accounting Trade Associations** (with total contributions and lobbying expenditures greater than \$500,000)

Accounting Trade Associations	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
American Institute of CPAs (AICPA)	\$2,574,814	\$9,420,000	\$11,994,814
Financial Accounting Foundation (FAF)	\$0	\$980,000	\$980,000
Institute of Internal Auditors (IIA)	\$0	\$540,000	\$540,000
Total of these 3	\$2,574,814	\$10,940,000	\$13,514,814

**6 Mortgage Banking Companies** (with total contributions and lobbying expenditures greater than \$500,000)

Mortgage Bankers	Contributions 2015–16 Election Cycle	<b>Lobbying</b> 2015 and 2016	Total Contribs + Lobbying
Federal Home Loan Bank	\$158,468	\$3,069,000	\$3,227,468
Radian Group	\$109,691	\$1,870,000	\$1,979,691
LeFrak Organization	\$809,444	\$160,000	\$969,444
Capital Funding Group	\$92,800	\$800,000	\$892,800
Nationstar Mortgage	\$40,513	\$590,000	\$630,513
Merscorp Inc	\$0	\$550,000	\$550,000
Total of these 6	\$1,210,916	\$7,039,000	\$8,249,916

## **3 Mortgage Banking Trade Associations** (with total contributions and lobbying expenditures greater than \$500,000)

Mortgage Banking Trade Associations	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Mortgage Bankers Association (MBA)	\$1,937,565	\$6,895,800	\$8,833,365
Council of Federal Home Loan Banks	\$0	\$2,160,000	\$2,160,000
Commercial Real Estate Finance Council (CREFC)	\$159,015	\$1,420,000	\$1,579,015
Total of these 3	\$2,096,580	\$10,475,800	\$12,572,380

**2 Credit Union Trade Associations** (with total contributions and lobbying expenditures greater than \$500,000)

Credit Union Trade Associations	Contributions 2015–16 Election Cycle	Lobbying 2015 and 2016	Total Contribs + Lobbying
Credit Union National Association (CUNA)	\$3,093,204	\$9,162,000	\$12,255,204
National Association of Federal Credit Unions (NAFCU)	\$349,201	\$4,520,000	\$4,869,201
Total for these 2	\$3,442,405	\$13,682,000	\$17,124,405

# Appendix B: Some Financial Trade Associations and the Groups They Represent

- **Alternative Investment Management Association** (AIMA) represents "the global hedge fund industry"
- American Bankers Association (ABA) "the voice of America's \$14 trillion banking industry, representing banks of all sizes and charters"
- American International Auto Dealers Association (AIADA) represents "America's 10,000 international nameplate automobile franchises"
- **Association of Mortgage Investors (AMI)** "the industry voice for institutional investors [public and private pension funds, endowments, and private investors] and investment professionals with interests in mortgage securities"
- **Community Financial Services Association (CFSA)** "national organization for small dollar, short-term lending or payday advances"
- **Consumer Bankers Association (CBA)** "the trade association for today's leaders in retail banking banking services geared toward consumers and small businesses"
- **Credit Union National Association (CUNA)** "the largest national trade association in the United States serving America's credit unions"
- **Federation of Exchange Accommodators (FEA)** represents "qualified intermediaries (QI's), their primary legal/tax advisors and affiliates who are directly involved in Section 1031 Exchanges" (exchanges of property that don't incur capital gains taxes)
- **Financial Accounting Foundation (FAF)** "independent, private-sector organization with responsibility for the oversight, administration, and finances of the Financial Accounting Standards Board (FASB), the Governmental Accounting Standards Board (GASB), and their advisory councils, the Financial Accounting Standards Advisory Council (FASAC) and the Governmental Accounting Standards Advisory Council (GASAC)"
- **Financial Industry Regulatory Authority (FINRA)** an industry-funded "independent, not-for-profit organization authorized by Congress to protect America's investors by making sure the securities industry operates fairly and honestly"
- **Financial Services Forum** comprises "the CEOs of 18 of the largest and most diversified financial services institutions doing business in the United States"
- **Financial Services Institute (FSI)** represents "independent financial advisors and independent financial services firms"
- **Financial Services Roundtable (FSR)** represents "the leading banking, insurance, asset management, finance, and credit card companies in America"
- **Futures Industry Association (FIA)** "the leading trade organization for the futures, options and cleared swaps markets worldwide" including "clearing firms, exchanges, clearinghouses and trading firms from more than 25 countries as well as technology vendors, lawyers and other professionals serving the industry"

- Independent Community Bankers of America (ICBA) "the nation's voice for nearly 7,000 community banks of all sizes and charter types" whose 5,000 members "hold \$1.2 trillion in assets, \$1 trillion in deposits, and \$750 billion in loans to consumers, small businesses and the agricultural community"
- **Institute of International Bankers (IIB)** represents "the interests of internationally-headquartered banking/financial institutions operating in the United States"
- **International Swaps and Derivatives Association** represents "OTC derivatives market participants" as well as "exchanges, clearinghouses and repositories"
- **Investment Company Institute (ICI)** represents "U.S. investment companies, including mutual funds, closed-end funds, exchange-traded funds (ETFs) and unit investment trusts (UITs)" which "manage total assets of \$16.8 trillion and serve more than 90 million shareholders"
- **Managed Funds Association (MFA)** represents "hedge fund and managed futures firms in the alternative investment industry"
- **Mortgage Bankers Association (MBA)** "the national association representing the entire real estate finance industry"
- **U.S. Mortgage Insurers (USMI)** "dedicated to a housing finance system backed by private capital that enables access to housing finance for borrowers while protecting taxpayers"
- **National Association of Insurance and Financial Advisors (NAIFA)** represents "the interests of insurance professionals"
- **National Auto Dealers Association (NADA)** represents the "franchised new car and truck dealers" and works, among other things, to "protect and enhance the franchise system"
- **Network Branded Prepaid Card Association (NBPCA)** represents "companies involved in providing prepaid cards that carry a brand network logo (American Express, Discover, MasterCard or Visa) to consumers, businesses and government, which can be used at numerous retailers nationwide"
- Online Lenders Association (OLA) represents "U.S. based companies offering online consumer short-term loans, also known as 'payday loans' "
- **Options Clearing Corporation (OCC)** "the world's largest equity derivatives clearing organization"
- **Private Equity Growth Capital Council (PEGCC)** represents "private equity and growth capital" firms
- **Securities Industry and Financial Markets Association (SIFMA)** represents the "shared interests of hundreds of securities firms, banks, and asset managers"
- **Structured Finance Industry Group (SFIG)** supports "a robust and liquid securitization market"
- The Clearing House (TCH) "originally functioned as a quasi-central bank long before the Federal Reserve was formed—facilitating exchanges, setting monetary policy, issuing a form of currency and even storing vaults of gold to back settlements" and now provides "core payment systems that clear and settle nearly \$2 trillion each day and apply[s] expert

advocacy and thought leadership resources to address issues of critical importance to the industry"

**US Chamber of Commerce** – "the world's largest business organization representing more than 3 million businesses". Public Citizen reports: "our analysis of the U.S. Chamber's 2012 funders shows that about 1,500 entities provided 94 percent of its contributions, and more than half of its contributions came from just 64 donors." <a href="http://www.citizen.org/us-chamber-of-commerce-funders-dominated-by-large-corporations-report">http://www.citizen.org/us-chamber-of-commerce-doesnt-want-your-voice-heard-lobbying-quarterly-report/</a>